GANS Web Guide Special Drupa 2016 edition



Is the GWS flowwoh the ideal solution for

Is the GWS flexweb the ideal solution for your fixed width newspaper press?

Find your new press inside

Listings of available commercial, semi-commercial and newspaper presses inside

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printing systems

GWS

Drupa 2016 edition

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Drupa 2016 edition

Editorial - Drupa year 2016

We are herewith proudly presenting you the GWS Web Guide special Drupa edition containing news, facts, testimonials, interviews and lots of information about GWS, its customers and recent projects carried out. In addition you will of course find a good selection of available high quality used web offset presses selected with care by our skilled team of specialists.

We have done our best to compress all available GWS news in just twenty pages and we can assure you this has been a real challenge. The GWS team looks back at a fruitful 2015, a year during which a number of records have been broken by our staff.

Not only in terms of sales records were broken, we are also looking back at a year during which our technical team has moved a record number of printing presses around the globe. So, we believe this is the right moment, the right time and the right place to thank our dedicated GWS family for all the hard work. It has been a great 2015!

And now we are heading for 2016, the long expected Drupa year. At GWS we have started early to get prepared as we truly believe this year will bring us new challenges, opportunities and obviously new customers. You may expect our service and project dedication to be even at a higher level than what you were used to thanks to our internal quality improvement program "building the future". We continue to be great believers in used equipment as a reliable, fast and cost-effective alternative to new and we truly believe that the GWS turnkey project way of working still has an enormous growth potential. A number of GWS customers are sharing their project experiences in this special edition, we are sure this will work as an eye-opener to many of you.

If you are looking for a used web press, professional consultancy, spare parts, printing material, a special solution or just a good cup of coffee feel welcome to visit our booth during the Drupa show in the period 31th of May - 10th of June. Alternatively you are most welcome to visit our website at www.gws.nl

We wish you a good Drupa year and look forward serving you,

Walter Donkers Managing Director Eric van Kessel Commercial Director

We also proudly wish to present our improved GWS Parts and GWS Supplies offering highlighted during the Drupa show and we obviously wish to share the latest GWS Flexweb product news with you. It goes without saying that we will continue to offer the best selection of used web offset equipment including our renowned turnkey technical services.

So, we are ready for 2016 and we are ready for the Drupa show. We continue to believe in print as we believe print will keep it's place next to other solutions offered by today's digital world.





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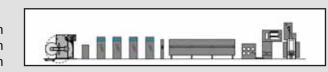


Available heatset presses



MAN Rotoman-N - 16 pages heatset (AR11204)

Year of construction: Cut off: Cylinder circumference: Webwidth: 2003 630 mm 630 mm 965 mm





As exclusive partners to the owners we can offer this nice Rotoman-N press. It has a left-to-right web traveling path and is equipped with (4) printing units, dryer with integrated afterburner, Press Tech registers and a folder with double parallel, delta & quarter fold.

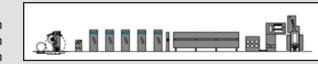
The press has its own chilling plant, ink pumps, plate bender and plate punch.

More information: http://www.gws.nl/hs11204



MAN Rotoman-N - 16 pages heatset (AR11205)

Year of construction: Cut off: Cylinder circumference: Webwidth: 1999 630 mm 630 mm 965 mm





As exclusive partners to the owners we can offer this nice Rotoman-N press. It has a leftto-right web traveling path and is equipped with (5) printing units, dryer with integrated afterburner, Press Tech registers and a folder with double parallel, delta & quarter fold.

This press has its own chilling plant, ink pumps, plate bender and plate punch.

More information: http://www.gws.nl/hs11205



MAN Octoman - 8 pages heatset (AR11262)

Year of construction: Cut off: Webwidth:





This very nice MAN Octoman press is equipped with (6) printing units and is in great condition. It is equipped with inline finishing equipment such as spot gluing, perforation and a sheeter. The press is also fitted with a QuadTech CCS density control system. The folder has (2) deliveries and each delivery has its own trimming line with stacker.

More information: http://www.gws.nl/hs11262

printing systems

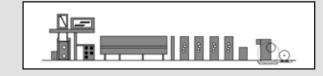
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Available heatset presses



KBA Compacta 518 - 40 pages heatset (AR08691)

Year of construction: Cut off: Cylinder circumference: Webwidth: 2005 620 mm 1.240 mm 1.075 mm





For the printer moving into the niche markets, a press for whom a 32-page is too small and a 48-page press too big, this four unit, 40-page commercial press with many folding possibilities may just be the thing. This press is still installed and can be seen in production, available immediately.

More information: http://www.gws.nl/hs08691



Goss M600-A - 16 pages heatset (AR11302)

Year of construction: Cut off: Cylinder circumference: Webwidth: 1997 630 mm 630 mm 965 mm





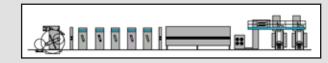
A budget attractive 16-page full commercial web offset printing press equipped with (4) printing units, heatset package, automatic registering system and a folder equipped with quarter-, double parallel- and delta fold. The press is still connected and is available for sale immediately.

More information: http://www.gws.nl/hs11302



MAN Polyman - 16 pages heatset (AR11299)

Year of construction: Cut off: Cylinder circumference: Webwidth: 2000 630 mm 630 mm 965 mm





A very nice 16-page press full commercial printing press equipped with (5) printing units, a dryer with integrated afterburner and (2) folders, each equipped with quarter fold and double parallel fold. The press is well maintained and over the years upgraded with automation features such as Baudisch remote shaftless drive assistance, closed loop density control and renewed cut off and colour registers ready to print to the highest standards possible. The press is available by the end of 2016.

More information: http://www.gws.nl/hs11299



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Available heatset presses



Goss M600-A - 16 pages heatset (AR11305)

Year of construction: Cut off: Cylinder circumference: Webwidth: 2006 630mm 630 mm 965 mm





A young 16-page full commercial printing press equipped with (4) printing units with Autoplate plate change, dryer with integrated afterburner, automatic registers including density control and a folder equipped with quarter fold, double parallel fold and delta fold. The press is available immediately.

More information: http://www.gws.nl/hs11305



Solna C96 - 16 pages heatset (AR11310)

Year of construction: Cut off: Cylinder circumference: Webwidth: 1992 630 mm 630 mm 965 mm





A very well maintained budget 16-page commercial printing press equipped with (4) printing units, heatset package and (2) folders with quarter fold and double parallel fold. All critical parts in the control system have been replaced or upgraded over the last five years to ensure a reliable running press system. Also very suitable for book printing!

More information: http://www.gws.nl/hs11310



Color King 2000 - 16 pages heatset (AR11311)

Year of construction: Cut off: Cylinder circumference: Webwidth: 1993 578 mm 578 mm 914 mm





A 16-page commercial press ideally suited for book printing production in full colour with heatset package and a very strong KC8 folder equipped with quarter fold and double parallel fold. The press is equipped with automatic registers and very well kept. The press is immediately available for sale.

More information: http://www.gws.nl/hs11311



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El Pais uses two GWS flexweb units

Leading Spanish newspaper El País has installed two GWS flexweb units in their KBA Commander 80 press. The special applications were developed by GWS Printing Systems to allow printers, producing on double width presses, the possibility to produce various web widths.

Since the installation of these units, El País has been able to use webs of any width between 1.400 and 1.640 millimeters wide. This allows them to offer a wider range of products to the market, without large amounts of paper loss. They are now able to get more effective printing time out of their KBA Commander.







Two newspapers that were printed in the same night shift at El Pais' printing factory in Madrid.

For more information about the flexweb system and what it can do for you, please visit our website or contact one of our staff members.

"It is like we are producing with a full web"

El Pais' Technical Manager Juan José Erd Quintana was responsible for the integration of two GWS flexweb units in the company's KBA Commander. We asked him a few questions about his experiences with the device.

Q. Why did you need the GWS flexweb devices? A. "We normally print newspapers of 289mm by 400mm, but were asked about the possibility to print a tabloid newspaper at 289mm by 350mm. Our machine is a double width, fixed format press, so we had to look for a device which would give us that flexibility."

Q. How often do you use the flexweb?

A. "Our newspaper is printed daily, as are the other titles we print. Therefore the flexwweb system is used every night. We run four newspapers of 400mm by 289mm and one newspaper of 350mm by 289mm and now we can run them all without any problem."

Q. Are there any side effects to using the flexweb?

A. "A frequent question by printers who visit the facilities is about the time needed to change the format. But it actually has no influence; there is no waste of time. In the beginning we were worried whether producing with two seperate ribbons might result in problem with the web tension or the register. But we never had any problems in our satellite printing units with the web tension, the register or the web breaking. Nothing."

Q. Are you happy with the flexweb?

A. "We are very satisfied with the device and it runs without problems. We are producing at the maximum speed, which was also one of our main requirements. It is like we are producing with a full web in normal production."





Watch the full interview on Youtube: http://youtu.be/9gS4Sm09vwk



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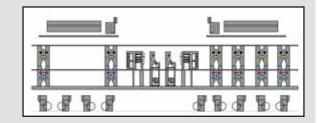
Available semi-commercial presses



KBA Continent - 24 pages semi-commercial (AR11206)

Year of construction: Cut off: Cylinder circumference: Webwidth: 2000-2004 578 mm 578 mm 1.000 mm

The KBA Continent is an extremely flexible and user friendly 4-high tower shaftless press suitable for the production of



Newspapers, Magazines and a variety of Semi-Commercials at high speeds. This press consists of (6) 4-high printing towers, (2) heatset packages and (2) folders (each equipped with quarter fold and cylinder stitcher).

The press can be offered complete with post press and/or press press equipment upon request and will be availabe by the end of this year.

More information: http://www.gws.nl/sc11206



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Available semi-commercial presses



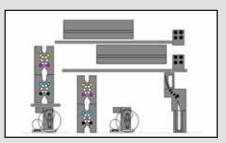
KBA Commander - 128 pages magazine semi-commercial (AR11248)

Year of construction: Cut off: Cylinder circumference: Webwidth: 2002 606 mm 1.212 mm 1.440 mm



We can offer the following press exclusively on behalf of the owner: a semi-commercial magazine press with two reel stands, eight printing units and one folder in mint condition.

More information: http://www.gws.nl/sc11248





MAN Cromoset - semi-commercial (AR11100)

Year of construction: Cut off: Webwidth:

: 1993 to 2003 578 mm 915 mm





This ten unit Cromoset press was originally built in 1993, but first installed in 1996. A number of extensions were added in 2003. It is a coldset/heatset press with two folders, one with Double Parallel and both with Quarter Fold. It is a perfect press to print newspapers, magazines, books and retail work.

More information: http://www.gws.nl/sc11100

GWS Services

GWS Services offers service support for web offset rotary presses and ancillary equipment in the Benelux.

Our team of specialists offers support, preventive maintenance, inspections, consulting, repairs and staff placement.

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Newspaper printer SNIC France very happy with used MAN Cromoman

In early 2015 GWS Printing Systems installed a beautiful, six tower MAN Cromoman newspaper press at the Norman Society of Information and Communication (SNIC) in Rouen, France. The press has now been in production for a number of months and GWS caught up with the company's Managing Director and owner Mr Ellie. In an open interview he talks about his decision to buy this specific press, his faith in the newspaper industry and his feelings about the way GWS handled the project.

Q. Mr. Ellie when did you decide to replace your old web offset press?

A. We first started thinking about new equipment some years ago, when the PARIS-NORMANDIE newspaper was facing difficult times. In order to get back on track we felt it was a top priority to replace our two presses, which were over 40 years old. But we weren't sure if this was a feasible option.

Investing in new equipment would have been much too expensive and we weren't convinced this would be cost effective, especially with the current digital development. And buying used equipment can be a bit of an adventure.

Q. You decided to invest in new production equipment, despite the current status of the printed newspaper market. What were your reasons to do so?

A. We wanted to deliver a full color newspaper with good print quality to our customers. And also have the possibility to create new supplements and to print other products to reduce our overall cost price.

Q. And how did your customers react to the new version of their newspaper?

A. Our readers and advertisers like it a lot. They have certainly noticed the upgrade and we are receiving a lot of positive feedback.

Q. It was of course also a big change for your own staff. How did they react to the new technology?

A. Our people were of course very much aware of the limitations of our old equipment. They were not able to print at high speeds, not able to print in full color and the presses required a lot of maintenance.

They were very happy with the decision to upgrade and have adapted well to the new equipment. They received extensive training on the six tower MAN Cromoman, which has helped them to quickly get used to the new press.

Our staff has been very cooperative and are also happy about the new opportunities.



Q. Does this new production equipment also give you new market opportunities?

A. Yes, it certainly does. Our new equipment has helped us to slow the downward trend of the printing market in our area.

And advertisers appreciate how the new printing methods give their adds additional power and impact.

As a result we have seen an increase in advertising revenues.

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Q. What are the other benefits this machine provides to SNIC?

A. This new web offset press has helped to considerably improve the brand image for our company and its papers. Our subscribers, occasional readers, advertisers and staff are all very happy with the new possibilities.

And finally, as said previously, this new equipment allows us to create supplements, new types of publications and to print for external customers too.

Q. Evidently, you firmly believe in printed newspapers. How do you predict, for the coming years, the competition between printed newspapers and digital newspapers?

A. We believe the printed format will not disappear; it is very useful for its direct accessibility and it does not require any additional equipment to use (tablet, computer, etc.). They were very happy with the decision to upgrade and have adapted well to the new equipment. They received extensive training on the six tower MAN Cromoman, which has helped them to quickly get used to the new press.

Moreover you can see a pattern in history: the radio was introduced in the 1920's, but has not replaced the newspaper. The TV was introduced in the 1950's, but has not replaced the radio or the newspaper either. To this day the TV companies actually use the printed media to publish their schedules. And today the internet co-exists with TV, radio and newspapers.

With this new machine, the quality of our printed newspaper is equal to that of a tablet. We use all printed and digital methods, including video.

Q. How did you know GWS Printing Systems?

A. GWS was introduced to us by Mr. Gaël Amic, whom I have known a long time for his excellent name and his skill. We have great confidence in him; he is a nice,



honest, calm and competent man, who knows a lot about printing presses and the technology involved.

Q. Why did you specifically choose GWS Printing Systems as a partner in your project?

A. GWS is a company specialized in dismantling and reinstalling web offset presses; it acts all over the world (America, Europe, the Middle East, the Far East). Even if we had never worked with them, we would know how serious they are. We were certain that they would be by our side until the very end of the project. They offered us an all-inclusive package, all the way up to the moment that sellable copies started coming off the press.

And that's exactly what has happened. We have been impressed by their frankness, seriousness, their high level of professionalism in every field and for their full respect of the deadline, to the exact day, and exact price.

It is a remarkable team, very pleasant to work with and I would certainly recommend them to others. They completed the dismantling of the press in London, the shipping to France, the reinstallation in Rouen, the testing and the start-up within six months. That is really very well done for a project of this size.

We hope to work with them again in the future.





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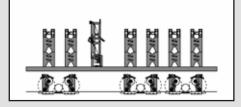
Available coldset presses



MAN Cromoman - coldset (AR09032)

Year of construction: Cut off: Cylinder circumference: Webwidth:

2007 578 mm 578 mm 965 mm





As owners we can offer this single circumference x single width newspaper press with a maximum mechanical speed of 70.000 cph. Equipped with shaftless drive technology, 3-roller dampening, narrow gap plate & blanket lockups and optional features such as infeed units and web-tension control system, this press enables outstanding print quality and great flexibility.

More information: http://www.gws.nl/cs09032



Goss Universal - 12 pages coldset (AR11246)

Year of construction: Cut off: Cylinder circumference: Webwidth: 2002 560 mm 560 mm 914 mm





As partner to the owner we can offer this very interesting Universal 45 press with 560 mm cut off. The press was originally built in 2002, but all Goss/ EAE controls were upgraded in 2010 with EAE Baltic type. It is a coldset press with one folder with double parallel and quarter fold module. It is a perfect press to print newspapers, books and retail work.

It is in very good running condition and can be shown in production. The printer will stop the entire web printing department, so all auxiliaries are available separately also.

More information: http://www.gws.nl/cs11246



Tensor T400 - coldset (AR11250)

For book printing in format 17 x 24 cm

Year of construction: Cut off: Webwidth:

Final trimmed size

2005 700 mm 1.000 mm



As exclusive partner to the owners, we can offer a mint condition book printing press in the highly desired final trimmed size of 17x24 cm. We can offer this press as single web in full colour, but are in the position to offer more colour and pagination upon request.

More information: http://www.gws.nl/cs11250

printing systems

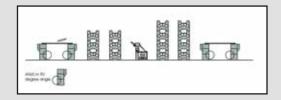
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Available coldset presses



Goss Urbanite - coldset (AR11313)

Year of construction: Cut off: Cylinder circumference: Webwidth: 1981-2007 560 mm 1.120 mm 785 mm





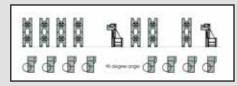
A mint condition URBANITE press that consists of 3-high stacks and full 4-high printing towers equipped with remote controls. When of interest a complete print shop with pre press and post press equipment can be offered. This press is in daily production until the end of August 2016.

More information: http://www.gws.nl/cs11313



Solna D400 - 28 pages coldset (AR11242)

Year of construction: Cut off: Cylinder circumference: Webwidth: 2003-2005 560 mm 560 mm 915 mm





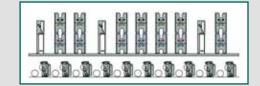
As partner to the owner we can offer this very interesting seven tower Solna D 400 press with 560 mm cut off. It was originally built in 2003, and the last extensions were made in 2005. This coldset press has two folders, is in very good running condition and can be shown in production. The press can easily run split mode, two productions simultaneously. The printer will stop the entire web printing department, so all auxiliaries can be supplied with the press. The printer will stop the entire web printing department, so all auxiliaries are available separately also.

More information: http://www.gws.nl/cs11242



KBA Colora - coldset (AR11215)

Year of construction: Cut off: Cylinder circumference: Webwidth: 1994-1997 578 mm 1.156 mm 1.660 mm





We can offer the following press exclusively on behalf of the owner: a print award winning multiple section newspaper press for high pagination and high circulation. Over the last few years this was upgraded to the latest standard of machine controls.

More information: http://www.gws.nl/cs11215



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GWS proud sponsor of the ATDL

In the huge Central and South American markets for newspapers, 41 of the most important newspaper printers together form the Asociación Técnica de Diarios Latinoamericanos (ATDL). This Latin American Technical Newspaper Association was founded back in 1983, aiming to promote continuous technological improvement amongst its members. GWS is proud to announce it has now joined its ranks, becoming a full member.

The ATDL in the current market

Today the ATDL is recognized as a major and active player in the market. Apart from the 41 printing houses, no less than 39 of the world's leading suppliers in the printing market are also members of the ATDL. This includes press manufacturers like **manroland**, **Goss** and **KBA**.

Especially in these difficult times in the newspaper market, **the ATDL has an important role to play**. It allows its members to share experiences, helping them improve efficiency in their production processes and the quality of the final product.

To facilitate frequent contact between its members, the ATDL holds **a yearly seminar**. These conferences are organized in one of its member's cities, with past events for instance taking place in Panama City and Medellin, Colombia.



Next ATDL event

The event will be held from 28 to 30 October 2016. More information can be found on the ATDL's website at http://www.atdl.org.

GWS and the ATDL

Over the past years **GWS Printing Systems** has put special focus on the Central and South American markets. As a result the company has been allowed to carry out projects for a number of ATDL members, including **Copesa** (Chile), **El País** (Uruguay) and **Vanguardia Liberal** (Colombia).

Just last year a 12-tower, 3-folder MAN Uniset 75 press was installed in Lima, at leading Peruvian newspaper El Comercio (see picture).

This company will host this year's ATDL conference, which is why GWS has decided to - aside from its regular membership - become a Gold Sponsor for the event.



printing systems

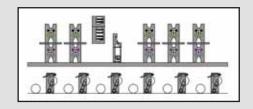
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Available coldset presses



KBA Comet - coldset (AR11301)

Year of construction: Cut off: Cylinder circumference: Webwidth: 1998, 2000, 2002 560 mm 1.120 mm 790 mm





A fully automated COMET double circumference x single width newspaper press. The press is situated in a smaller region printing local newspapers. The entire site is being closed down and therefore the press can be offered complete with mailroom and pre press equipment when of interest. The equipment can be seen in production up to the summer of 2016.

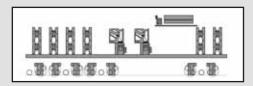
More information: http://www.gws.nl/cs11301





Goss Universal - 24 pages coldset (AR11232)

Year of construction: Cut off: Cylinder circumference: Webwidth: 2000-2005 560 mm 560 mm 914 mm





We can offer this Goss Universal-50 press as exclusive partners to the owner. It is a single circumference x single width semi commercial newspaper press with a maximum mechanical speed of 50.000 cph. It is capable of printing up to 24pp broadsheet or 48pp tabloid in full colour. The heatset package together with the folder with quarter fold module, makes the press ready for semi commercial production. The press has an EAE control system that was upgraded in 2011. This mint condition press enables outstanding print quality and great flexibility.

More information: http://www.gws.nl/cs11232



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GWS and manroland team up in Southern Africa

To optimally cover the Southern African market, GWS is teaming up with local experts manroland Southern Africa. The Cape Town based head quarters of MRSA is the exclusive partner for GWS and will oversee and coordinate all used web-fed activities in the area.

'We have traditionally done a lot of business in South Africa and its surrounding countries', says GWS Commercial Director Eric van Kessel. 'We feel that this local representation was a logical step to increase our presence in the area. This way we are serving our customers quickly and directly from a local base camp. Having a company like manroland as a local partner obviously also has its benefits.'

The partnership has been in place since 2015. MRSA's Managing Director Daniel Constandse is enthusiastic about the cooperation. 'We already had a long working relationship with GWS, but we can now focus even more on serving the used web equipment market. We see a lot of potential in the area and are looking forward to the challenges ahead. The goal of this new partnership is to grow, help and develop the printing industry within Southern Africa through our mutual knowledge, expertise and skills.'

A number of joint projects have already been concluded or are currently in the works. Specialists from manroland Southern Africa recently teamed up with a GWS crew for a project in Botswana for instance. They assisted in taking into production a large newspaper printing press. Furthermore a KBA Compacta 215 was dismantled, packed up and loaded for one of GWS' Indian customers.

The manroland branch operates on behalf of GWS in South Africa, Ghana, Kenya, Swaziland, Zambia, Namibia, Mauritius, Lesotho, Tanzania, Mozambique, Madagascar, Botswana and Zimbabwe.



GWS printing systems Southern Africa are proud to offer the following services:

- Used web and post press equipment
- Sales
- Project management
- Relocations
- Logistics
- Refurbishment
- Installation
- Commissioning
- Consultancy
- Equipment valuation
- Service
- Maintenance
- Spare parts

For further information of the possibilities in the Southern Africa region please contact:



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printing systems

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| Ancillary equipment | | | | | | |
|---------------------|---|------|----------------------------|--|--|--|
| Reference | Description | Age | Cut off | Web width | | |
| Dryer | | | | | | |
| AR11018 | CONTIWEB ECOTHERM 75-1020 | 2003 | | 1020 mm | | |
| Stackers | | | | | | |
| AR11196 | RIMA RS3010-SL | 1998 | AR11288 - Ri | ma RS3210 stacker | | |
| AR11196b | RIMA RS3010-SL | 2000 | DIN. | and the second s | | |
| AR11287 | RIMA RS3110-SL | 2000 | | | | |
| AR11288 | RIMA RS3210-C | 2006 | | | | |
| AR11199 | RIMA RS3210-S | 2002 | | 17 1 martine | | |
| AR11199b | RIMA RS3210-S | 2002 | 2 | | | |
| AR11081 | GÄMMERLER KL501/1 | 1994 | | | | |
| | | | | | | |
| Reelstands | | | | | | |
| AR11292 | AMAL AR30 flying splicer | 1996 | | | | |
| AR09029 | MARTIN EC-PLUS-38 PASTER | 1998 | | 915 mm | | |
| | | | | | | |
| Post press | | | AR111 <mark>95 - VI</mark> | TS QRO SHEETER | | |
| AR10003 | THORSTED A455 INSERTER | 1998 | | | | |
| AR11019 | FERAG PICKUP STATION | 2007 | 台(| | | |
| AR10082 | RIMA BLOCKING UNIT RS110 | 2006 | | | | |
| AR08605 | RECMI TRIMMING MODULE | 1999 | 2-a) | | | |
| AR11289 | INLOG TRIMMING LINE | 2005 | | | | |
| AR11198 | STREAMFEEDER | 2003 | 7000 | | | |
| AR08691 | MÜLLER MARTINI COHIBA PALLETIZER | 2006 | | | | |
| Various | | | | | | |
| AR11195 | | 2000 | 630 mm | 1000 mm | | |
| AR11239 | VITS QRO HIGH SPEED SHEETER ECO AIR A75 COMPRESSOR | 2000 | 050 11111 | | | |
| AR11239 AR11271 | RAUNOCON INK PUMPS | 2000 | | | | |
| AR11271 AR11281 | DOUBLE PARALLEL MODULE PPC-2 | 2000 | 620 mm | | | |
| AN11201 | | 2000 | 020 11111 | | | |



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printing systems

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About GWS Printing Systems

GWS Printing Systems is a global supplier of premium used webfed offset presses, auxiliaries and related systems to the printing industry. Over the past 30+ years GWS has developed from a traditional trading company to a highly specialized provider of technical project solutions.



Our core businesses are:

- Suppliers of used web fed printing presses and ancillary equipment
 - o Sales
 - o Brokering
 - o Auctions
- Technical Project management
 - o Relocations & transport
 - o Reconditioning
 - o Installation & commissioning
 - o Training and printing instruction
 - o Temporary staffing
- Consultancy
 - o Equipment valuations
 - o Process assessments
 - o Financial consultancy
- Engineering
 - o Reconfigurations
 - o Press improvements
 - o Special applications
 - o Research & development
- Service & Maintenance
- Parts and consumables

For further information regarding our company and our services, please have a look at our website at www.gws.nl, talk to our staff or contact us at one of the addresses on this page.

GWS Scandinavia

GWS Printing Systems is proud to announce the addition of a brand new office in Scandinavia. The office will be headed by Mr Stefan Edwall, who has a long history in the used printing equipment business.

GWS Scandinavia will not only cover the Scandinavian countries, but also serve the Baltic states, Belarus, Poland, Ukraine, Kazakhstan and Russia.

'I am happy to be on board with GWS', says Edwall. 'We see a lot of potential in our area and feel that the GWS brand name will help us in increasing our market share here.'

The very first projects were the sale of a number of turnkey projects, including a KBA Compacta 215 heatset press from Finland, as well as a 12-tower Goss Universal and a 7-tower Goss Community from Sweden.

GWS also has offices in Egypt, France, Spain, South Africa and the United States, plus representatives all over the world.



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